

Leisure and Hospitality

Our practice

Our long-standing experience in this fast-evolving sector gives us an unmatched insight into the issues it is currently facing. We advise some of the world's largest and most prestigious hotel chains, investors and developers and owners of business centres, parks, leisure centres, food and drinks sector operators and sport clubs.

Our work covers the full legal spectrum of activities, including: Banking & Finance; Commercial; Competition; Corporate and M&A; Dispute Resolution; Employment; Intellectual Property; Outsourcing; Private Equity; Real Estate & Regulatory; and Gaming & Gambling. We are a team ready to assist!

For all sports-related matters, ALTIUS has joined forces with tax law firm, Tiberghien, and established Atfield, a single point of contact for the market that provides highly specialised and sector-specific legal advice to athletes, teams and other stakeholders.

We take a hands-on approach after having carefully listened to you, advising not just on the letter of the law, but also making practical, creative proposals for our clients to consider. We stand by your side in assessing all the legal risks and helping you identify opportunities and capitalising on them. As you build the future, we are assisting you.

Our team regularly speaks at industry events and contributes to various leading publications. We invest continuously in building long-standing relations with regulators, industry groups and business people. For instance, through our active sponsorship of the Belgian Luxembourg Council of Retail and Shopping Centres, we have expanded a useful network that offers us the opportunity to team up with other industry members to offer innovative solutions. One of our partners is a senior officer in the Leisure Industries Section of the International Bar Association.

How we can help

- Acquisitions and disposals
- Construction and development
- Development schemes
- Dispute resolution
- Employment issues, including working time arrangements
- Financing and structuring
- Management agreements and leases
- Marketing and branding
- Operational issues (including outsourcing and insourcing operations)
- Project management
- Regulatory issues
- Structuring

Market recognition

One client enthuses that Philippe De Wulf is an *"outstanding lawyer whom I fully trust."* – Chambers Europe, 2022

"Lieven Peeters is very responsive in his answers, pragmatic with the advice and straight to the point," enthuses a client. – Chambers Europe, 2022

One client appreciates that *"since the beginning of our collaboration we have found ALTIUS to be really reactive."* – Chambers Europe, 2022

"Working together with Altius in general and with its partner Lieven Peeters in particular has been a successful combination over the years for our firm." – Legal 500, 2022

"The team at Altius are very responsive, practical, cost-effective and user friendly." – Legal 500, 2022

"Philippe De Wulf stands out as head of practice and is responsive, to the point, extremely fast mind, brilliance in analytical skills, focused and driven, very pleasant to work with and a very pleasant person." – Legal 500, 2022

"Lieven Peeters is the perfect and rare combination of an ace-lawyer with a commercial, entrepreneurial approach."
– Legal 500, 2022

"Lieven Peeters: very broad, good legal knowledge; knows how to deal easily with complex legal structures; quick mind; very to the point analysis; pragmatic; available at the right time; solution-oriented; and can counter problems with the appropriate ingenuity. A real pleasure and privilege to work with."- Legal 500, 2021

"Philippe de Wulf is an exceptional lawyer; all his advice is excellent and specific." – Legal 500, 2021

ALTIUS' *"very responsive"* team attracts praise for *"clearly understanding its clients' needs in depth, and coupled with its vast market knowledge, it helps clients get the best possible result in any endeavour."* – Legal 500, 2021

Moving up in the rankings, a client enthused about Philippe de Wulf: *"He has a huge knowledge in his area of responsibilities."* – Chambers Europe, 2021

One interviewee underlines that Lieven Peeters *"has definitely got high-level experience."* – Chambers Europe, 2021

Recent work for the team at ALTIUS includes advising on redevelopment projects, high-profile acquisitions and market entry matters for clients drawn from the hotel and tourism sectors - Legal 500, 2020

Lieven Peeters won the ILO Client Choice Award for Leisure in 2020

Philippe De Wulf has a *"strong business understanding"* and has the *"ability to be clear on all occasions."* - Chambers Europe, 2020

Sources describe Lieven Peeters of ALTIUS as someone who *"has a logical approach,"* also noting that he is *"realistic and firm in negotiations and an experienced deal maker."* - Chambers Europe 2019

Contact



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